

Cabinet Styles, Inc. is a kitchen and bath design and sales company located in Clay, NY. Our showroom is home to an experienced team of design professionals and some of the best products in the industry. Our customers include remodeling contractors, home builders, interior designers and retail homeowners. We are looking for a customer focused, creative and motivated person to assist and expand our Showroom Sales Department. The position requires a willingness to learn and work with both customers and staff, a positive attitude, enthusiasm, good communication skills, attention to detail & flexibility.

Description

A full time Sales Associate will work with staff and customers to design kitchen and bath projects. The position requires the Associate to collaborate projects from start to finish with customers, staff and vendors. Job responsibilities include meeting with customers, computer rendering, quotations, order processing and follow up. Must be detailed oriented, able to offer ideas and discuss changes with customers. Projects range from plumbing packages to cabinet design and everything in between such as tile, LVT flooring, countertops, accessories and cabinet hardware.

Requirements

- 1-3 yrs. experience in the kitchen and bath and/or sales industries.
- Knowledge of 20/20 or Pro Kitchen is desirable but not mandatory.
- Strong customer service skills
- Must be able to collaborate as part of a team and work independently.
- Eager to learn and multi-task.
- Organized and detail-oriented with the ability to follow projects through to completion.
- Enjoy working with retail and wholesale customers.

Compensation

Salary plus commission based on experience and sales volume.

Benefits

Paid vacation, paid sick days, 401K, Aflac supplemental insurance and health insurance (2022),